



|            |   |                                |                          |                          |
|------------|---|--------------------------------|--------------------------|--------------------------|
| ITB #:     | <u>19-072R</u>  | Tentative Board Meeting Date*: | <u>September 5, 2018</u> |                          |
| ITB Title: | <u>THEATER DIMMING RACKS AND RELATED</u><br><u>STAGE LIGHTING EQUIPMENT</u> | # Notified:                    | <u>126</u>               | # Downloaded: <u>10</u>  |
| For:       | <u>PHYSICAL PLANT OPERATIONS</u><br>(School/Department)                     | # of Responses Rec'd:          | <u>2</u>                 | # of "No Bids": <u>0</u> |
| Fund:      | <u>OPERATING BUDGET</u>   | ITB Opening Date :             | <u>August 8, 2018</u>    |                          |
|            |   | Advertised Date:               | <u>July 18, 2018</u>     |                          |

**POSTING OF Select One RECOMMENDATION/TABULATION:** Select One Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) on AUGUST 14, 2018 @ **3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\*) The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION TABULATION**

**VENDOR NAME(S)**

**ITEM(S) AWARDED**

MIAMI STAGECRAFT, INC.

PRIMARY: 5, 7  
ALTERNATE: 2, 3, 4, 6

STAGE EQUIPMENT & LIGHTING, INC.

PRIMARY: 2, 3, 4, 6  
ALTERNATE: 5, 7

IN ORDER TO MEET THE NEEDS OF THE SCHOOL SYSTEM AND IN THE BEST INTEREST OF THE SCHOOL BOARD, THE ABOVE ITEMS ARE RECOMMENDED TO BE AWARDED TO THE BIDDER LISTED.

CONTRACT PERIOD: OCTOBER 1, 2018 THROUGH SEPTEMBER 30, 2019.

By: Al Shelton Date: AUGUST 14, 2-18  
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



Company Representative

| Bidder Info            |  |  |
|------------------------|--|--|
| Company Name           | Stage Equipment and Lighting, Inc.                                 | Miami Stagecraft, Inc.   |
| Company Representative | Richard Rudolf   | Andrew Martin  |
| Email Address          | <a href="mailto:rrudolf@seal-fla.com">rrudolf@seal-fla.com</a>     | <a href="mailto:andrewm@miamistagecraft.com">andrewm@miamistagecraft.com</a> |
| Phone Number           | 305-891-2010   | 305-836-9356   |
| Fax Number             | 305-893-2838   |  |
| Website Address        | <a href="http://www.stageequipment.net">www.stageequipment.net</a> | <a href="http://www.miamistagecraft.com">www.miamistagecraft.com</a>         |
| Street Address         | 12250 NE 13th Court  | 2855 East 11 Avenue  |
| City                   | Miami  | Hialeah  |
| State                  | Florida  | Florida  |
| Zip Code               | 33161  | 33013  |
| After Hours Contact    |  |  |
| M/WBE Certification*   | 2005123777   |  |
| Agency Issuer*         | WBENC  |  |



| Item # | Manufacturer              | Stage Equipment and Lighting | Miami Stagecraft |
|--------|---------------------------|------------------------------|------------------|
| 1      | Applied Electronics       |                              |                  |
| 2      | ETC                       | 25%                          | 25%              |
| 3      | Leviton                   | 15%                          |                  |
| 4      | Lex Products              | 20%                          | 18%              |
| 5      | Lightronics               | 20%                          | 22%              |
| 6      | Philips - Strand Lighting | 25%                          | 25%              |
| 7      | Rosco                     | 7%                           | 10%              |

| Pick Up Discount Price   | Stage Equipment and Lighting | Miami Stagecraft |
|--|------------------------------|------------------|
| Indicate additional percentage discount if SBBC picks up fire alarm systems, parts and components at Awardee's location in accordance with Special Condition 15. | N/A                          | N/A              |

| Hourly Rate  | Stage Equipment and Lighting | Miami Stagecraft |
|--|------------------------------|------------------|
| Hour labor rate, if the materials purchased under this bid require drawings and/or installation by a licensed electrician. | \$ 115.00                    | N/A              |

BID 19-072R  
Theater Dimming Racks and Related Stage Lighting Equipment  
Bid Rejection and Information Sheet

Tie Bids were received for **Item 2 - ETC** from Stage Equipment and Lighting, Inc. and Miami Stagecraft, Inc. As per Section 3, General Conditions 50 Tie Bid Procedures were applied to determine the Awarded Vendor “If application of the above criteria does not indicate a priority for award, the award shall be decided by a coin toss. The coin toss shall be held publicly in Procurement and Warehousing Services; the tie low bid Bidders invited to be present as witnesses.” **Stage Equipment and Lighting, Inc.** was determined to be awarded as it won the coin toss.

Tie Bids were received for **Item 6 – Philips – Strand Lighting** from Stage Equipment and Lighting, Inc. and Miami Stagecraft, Inc. As per Section 3, General Conditions 50 Tie Bid Procedures were applied to determine the Awarded Vendor “If application of the above criteria does not indicate a priority for award, the award shall be decided by a coin toss. The coin toss shall be held publicly in Procurement and Warehousing Services; the tie low bid Bidders invited to be present as witnesses.” **Stage Equipment and Lighting, Inc.** was determined to be awarded as it won the coin toss.